

Global Promo Readiness Guide

November 2021 Microsoft



The content presented in this guide was last updated on:

November 2021

Any changes applied after this date will be included in the next version of this guide.

Promo guide contents



Your promo guide contains three sections:

Section 1

- <u>Useful information on how to use promos</u>
- Useful resources

Section 2

• Promo calendar

Section 3

Detailed information by individual promo

Section 4

<u>New commerce experience (NCE) promotions</u>



Navigating the promo calendar view

If you want to know more about a launch, select the title. You'll be automatically redirected to the details page. Additionally, you can refer to the following legend:









Do you want to know more about Microsoft's offers?

You might want to check:

- Your Partner Center Announcements page.
- The <u>Operations Readiness Resource Gallery</u>.

Useful information on how to use promos | Volume Licensing and CSP

Promotional discounts are end-customer benefits. Partners are expected to pass the discount on to their customers.

Channel	Identifier	On price list	In Partner Center	Identifier SKU
Volume Licensing (EA, EAS, EES)	Promo Offers/SKUs	Yes	No	Display Name: Office 365 E1 Promo SKU ID: AAA-12345
CSP	Promo Offers/SKUs	Yes	Yes	Display Name: Office 365 E1 Promo SKU ID: AAA-12345
CSP	Campaigns	No	Yes	Display Name: Office 365 E1 Offer GUID: 91fd106f-4b2c-4938-95ac-f54f74e9a239

Additional notes for CSP campaigns:

- If the promotion is restricted to "new customers only," technical enforcement will apply to new customer tenants, as defined by the promotion eligibility rules.
- No conversion is required at the end of the promotion; customers will make an annual commitment as part of the promotion.
- Billing is consistent with any existing CSP purchases; monthly billing starts when purchases are made.
- When the promotional rate expires, normal prices apply.
- Charges will appear on your monthly bills when promotions are in effect or expire.
- EA = Enterprise Agreement
- EAS = Enterprise Agreement Subscriptions
- EES = Enrollment for Education Solutions
- CSP = Cloud Solution Provider

Useful resources

Information related to promos in Partner Center can be found at:

Promotion support

You can also use your regular support channels (<u>CLT</u> for Volume Licensing, <u>Partner Center Support</u> for CSP) to log a call if needed.

What's changed?

Since our last publication, the following items have been changed:

We've made an Excel version of the promo file available to partners who wish to ingest this information directly into owned tools. You can download the file <u>here</u>.

The following promotion has been removed:

• India Business Basic CSP Promo

No promotions have been extended.

The following promotions have been added:

- Microsoft Viva promo
- New commerce experience promotional offers (section 4 of this guide)

November promotions | Partner and customer offers

Modern Workplace

Azure

	Title	Description	Programs	Discount	Start date	Oct 2021	Nov 2021	Dec 2021	Going forward
	Dynamics AX migration promo	See list of products on the promo page.	CSP	40%	Mar 1 —				Mar 31
)	Dynamics cloud migration promo	Dynamics cloud migration promo	CSP	40%	🕨 Aug 1 🛛 —				— — Jun 29
	Pro Direct Support for Dynamics Operations promo	Pro Direct Support for Dynamics 365	CSP	50%	Mar 1 —				Jan 1
	Dynamics 365 Business Central SMB OnPrem Transition Promo	Dynamics 365 Business Central (Cloud)	CSP	60%	▶ Sep 1 —				— — Jun 30
	Advanced Communications promo in CSP and Web Direct	Advanced Communications	EA, EAS CSP, Web Direct	58%	▶ Nov 1 —				Jun 30
	Business Voice share shift promo in CSP (33% without calling plan, 25% with calling plan)	Business Voice share shift promo in CSP (33% without calling plan, 25% with calling plan)	CSP	33%	▶ Nov 1 —				— Jun 30
	Advanced Communications promo	Advanced Communications	EA, EAS	58%	🕨 Aug 1 —				Jun 30
	Audio Conferencing offer	Audio Conferencing Business Voice	CSP	100%	▶ Oct 1 —				— Jun 30
	Microsoft Viva promo	Introductory pricing for the new Microsoft Viva Suite	EA, EAS, CSP, Web Direct	25%			▶ Nov 1 —		— Apr 30
	Teams Rooms Standard and Premium 6-month promo	Limited-time offer for Microsoft Teams Room licenses	CSP, EA	30%	🕨 Jul 1 🛛 —				— Dec 31
	Synapse new capabilities promo	Azure Synapse Analytics	All	100%	Feb 1 —				Dec 31
	Azure Virtual Desktop (AVD)	D-series VMs when used with WVD	All	30%) Jan 5 —				Dec 31
	<u>N and H Series promo</u> (NVv1 extension for 3 months)	NVv1 Hv1	All	56%	▶ May 1 —				Dec 31
	<u>Cybersecurity with Azure AD Premium</u> <u>Plan 2 for MSPs with DAP</u>	Cybersecurity with Azure AD Premium Plan 2 for MSPs with DAP	CSP	100%		▶ Oct 1 -			Oct 1
	Select a promo to view detailed description		Start date		End date	Ex	tended date		

Dynamics AX migration promo

Promotion Summary

Dynamics AX 2009 and 2012 R1/R2 versions will reach the end of their support life cycle in October 2021. This promotion intends to accelerate upgrades to the cloud or to newer products.

Qualifying customers can also purchase the Pro Direct Support promo for 1:1 technician consultations on cloud deployment projects.

Duration

March 1, 2021 to March 31, 2022

Geography

Worldwide

Promo type CSP (on price list); 36-month subscription in CSP

Products

The following products are included in the promo:

- Dynamics 365 Finance USL
- Dynamics 365 Finance Attach USL
- Dynamics 365 Commerce USL
- Dynamics 365 Commerce Attach USL
- Dynamics 365 Supply Change Mgmt. USL
- Dynamics 365 Supply Change Mgmt. Attach USL
- Dynamics 365 Operations Device SL
- Dynamics 365 Operations Activity USL
- Dynamics 365 Team Members USL

Discount percent and discount description

40 percent

Customer eligibility

Customers transitioning from active on-premises annuity SA/Volume Licensing (VL) or Business Ready Enhancement Plan (BREP)/Dynamics Price List (DPL) to D365 cloud USL promo SKU

End customer value prop

Microsoft enables customers' digital transformation with technical deployment support and introductory reduced cloud licensing costs.

Partner value prop

Support your customers' digital transformation and account retention with Dynamics Migration Program offers. You can also benefit from planning and deploying consulting service offerings to customers.

How it works Not applicable

Next steps/Learn more

Not applicable

SKUs/Offer ID

CSP

Offer display name	License agreement type	Secondary license type	SKU
Dynamics 365 Commerce Attach to Qualifying Dynamics 365 Base Offer For AX Migration Promo	Corporate	NON-SPECIFIC	SAS-00004
Dynamics 365 Commerce For AX Migration Promo	Corporate	NON-SPECIFIC	GZL-00006
Dynamics 365 Finance Attach to Qualifying Dynamics 365 Base Offer For AX Migration Promo	Corporate	NON-SPECIFIC	SAL-00004
Dynamics 365 Finance For AX Migration Promo	Corporate	NON-SPECIFIC	SFX-00005
Dynamics 365 Operations – Activity For AX Migration Promo	Corporate	NON-SPECIFIC	GQY-00005
Dynamics 365 Operations – Device For AX Migration Promo	Corporate	NON-SPECIFIC	GZU-00005
Dynamics 365 Supply Chain Management Attach to Qualifying Dynamics 365 Base Offer For AX Migration Promo	Corporate	NON-SPECIFIC	SAP-00004
Dynamics 365 Supply Chain Management For AX Migration Promo	Corporate	NON-SPECIFIC	S7R-00005
Dynamics 365 Team Members for Migration For AX Migration Promo	Corporate	NON-SPECIFIC	MTK-00006

Dynamics cloud migration promo

Promotion summary

This new promotion provides discounted Dynamics 365 online services to drive customers' migration to the cloud. It also supports customers who have started their digital transformation journey under legacy migration offers to transition to the new promotion pricing.

Benefits

The cloud migration promotion offers the following benefits to customers:

- 40 percent discount for Dynamics 365 Online Services with a three-year subscription, providing price predictability during migration to the cloud.
- Dual-access rights (concurrent on-premises and cloud use), supporting user access prior to on-premises solution sunset when cloud migration is complete.
- Supports phased cloud migrations, allowing organizations to add new users through the term of the promotion.

Terms

Subscription term: Three-year subscriptions; promotional price isn't renewable. Licensing requirements:

- All Dynamics on-premises licenses (Dynamics AX, CRM, Government partner, NAV, Subscription License, and others) with an active Dynamics Customer Services and Support plan (for example, Enhancement Plan or Advantage Plan) or Software Assurance (SA) and renewing into Dynamics 365 online services.
- All Dynamics 365 Online Services with active subscriptions for Dynamics 365 from SA or Dynamics Price List, Dynamics 365 Cloud add-on, Dynamics 365 Qualified offer, or Dynamics 365 Cloud Migration offer.

This promotion isn't applicable to net-new cloud customers or inactive Dynamics on-premises customers.

Duration

SKUs/Offer ID

August 1, 2021 to June 29, 2023

Geography

Worldwide

Promo type

CSP (on price list); 36-month subscription in CSP

Products

Dynamics Base + Attach subscriptions (Sales, Cust Serv, Finance, SCM, Commerce, and Biz Central)

Discount percent and discount description

40 percent

Customer eligibility

Existing Dynamics on-premises customers with active annuity renewing to cloud

End customer value prop

Provides "introductory" promotional price for customers renewing from onpremises to cloud

Partner value prop

Retire cloud revenue and/or cloud customer add quotas or partner incentives

How it works

Eligible customers may purchase on-price list promotion SKUs at 40 percent discount

Next steps/Learn more

Visit this page to learn more.

A/C/D/U	Offer display name	Offer ID	License agreement type	Secondary license type	Material
ADD	Dynamics 365 Business Central Device (36 mo) Cloud Migration Promo	db62c1d1-f927-43c1-8a39-0b3f07f6d176	Corporate	NON-SPECIFIC	10V-00007
ADD	Dynamics 365 Business Central Essentials (36 mo) Cloud Migration Promo	f2ed7088-0d8f-45c5-813c-c21029134976	Corporate	NON-SPECIFIC	1OT-00007
ADD	Dynamics 365 Business Central Premium (36 mo) Cloud Migration Promo	65d10f3b-b374-42f6-b699-a413b3a063cb	Corporate	NON-SPECIFIC	1OR-00007
ADD	Dynamics 365 Business Central Team Member (36 mo) Cloud Migration Promo	f4f7e087-922b-40ec-86e7-e401796fe23a	Corporate	NON-SPECIFIC	1OX-00007
ADD	Dynamics 365 Commerce (36 mo) Cloud Migration Promo	98aabbc2-b68c-4203-aefd-d8775e64be7d	Corporate	NON-SPECIFIC	SAQ-00012
ADD	Dynamics 365 Commerce Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	f88e7c3d-ecb3-42f7-8f7d-ccb7398cc2c5	Corporate	NON-SPECIFIC	GZJ-00013
ADD	Dynamics 365 Customer Service Enterprise (36 mo) Cloud Migration Promo	9bcd41ea-8682-449a-a982-18fb617ccbcc	Corporate	NON-SPECIFIC	DDW-0003
ADD	Dynamics 365 Customer Service Enterprise Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	305c3cab-80df-440d-a54a-2b0137e51343	Corporate	NON-SPECIFIC	SCC-00012
ADD	Dynamics 365 Customer Service Professional (36 mo) Cloud Migration Promo	3d169b0c-3407-44c3-a1c8-207c56994f58	Corporate	NON-SPECIFIC	MET-00009
ADD	Dynamics 365 Customer Service Professional Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	7c40b2af-5369-4ca6-80df-4c1b2d746eaf	Corporate	NON-SPECIFIC	SCV-00011
ADD	Dynamics 365 Field Service (36 mo) Cloud Migration Promo	4d5518d5-60bb-4b81-8fd7-bd436a3411e4	Corporate	NON-SPECIFIC	DEH-0002
ADD	Dynamics 365 Field Service Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	941210ab-930c-484a-8612-732d48dbeb09	Corporate	NON-SPECIFIC	SCN-00012
ADD	Dynamics 365 Finance (36 mo) Cloud Migration Promo	93a52eda-60cc-4da2-a84f-735a4a2db357	Corporate	NON-SPECIFIC	SFV-00020
ADD	Dynamics 365 Finance Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	859d29ee-723f-40fa-9325-603775252d8e	Corporate	NON-SPECIFIC	SAJ-00017
ADD	Dynamics 365 Human Resources (36 mo) Cloud Migration Promo	6733fb71-baf9-4cb3-83b3-06aefc26db65	Corporate	NON-SPECIFIC	UUF-0001
ADD	Dynamics 365 Human Resources Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	a9eead9c-ffc2-48d9-b496-c817333ae618	Corporate	NON-SPECIFIC	UUH-0001
ADD	Dynamics 365 Operations – Activity (36 mo) Cloud Migration Promo	8143e3c3-4cb9-4a8b-9949-23793bf78726	Corporate	NON-SPECIFIC	GHK-0001
ADD	Dynamics 365 Operations – Device (36 mo) Cloud Migration Promo	3390b98b-3b96-41f9-bdcc-70c090280969	Corporate	NON-SPECIFIC	GXU-0000
ADD	Dynamics 365 Project Operations (36 mo) Cloud Migration Promo	e766369b-86bc-48e7-9e18-26e470095af4	Corporate	NON-SPECIFIC	1S7-00027
ADD	Dynamics 365 Project Operations Attach (36 mo) Cloud Migration Promo	5c2275a2-c8b6-4952-90ba-af687a54a0ee	Corporate	NON-SPECIFIC	1SD-00020
ADD	Dynamics 365 Sales Enterprise Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	7107677f-79e1-4531-9c5c-7afe7822d30a	Corporate	NON-SPECIFIC	SAT-00011
ADD	Dynamics 365 Sales Enterprise Edition (36 mo) Cloud Migration Promo	6b78a88c-a074-4ed8-ae2c-9248f4762758	Corporate	NON-SPECIFIC	DGP-0003
ADD	Dynamics 365 Sales Professional (36 mo) Cloud Migration Promo	750ba517-38e3-4a4f-8b09-8639edf0325c	Corporate	NON-SPECIFIC	NCR-0001
ADD	Dynamics 365 Sales Professional Attach to Qualifying Dynamics 365 Base Offer (36 mo) Cloud Migration Promo	030010ac-336f-4b58-9627-8232ab53853f	Corporate	NON-SPECIFIC	SDG-0001
ADD	Dynamics 365 Supply Chain Management (36 mo) Cloud Migration Promo	3fa32a99-025f-4e05-96d7-89604e17cf92	Corporate	NON-SPECIFIC	S2R-00019
ADD	Dynamics 365 Team Members (36 mo) Cloud Migration Promo	0158d63f-4ec0-430c-9466-3f78d51fc1ca	Corporate	NON-SPECIFIC	MTH-0001

Select header to return to calendar view

Pro Direct Support for Dynamics 365 Operations promo

Promotion summary

This promotion offers a lower introductory price to customers who sign up for new Pro Direct Support for D365 subscriptions. Due to the complexity and customization of D365 cloud deployments, many customers delay buying cloud services or cloud deployment. Pro Direct Support includes 1:1 access to Microsoft technicians who can assist customers in deploying their D365 services.

Duration

March 1, 2021 to January 1, 2022

Geography Worldwide

Promo type CSP (on price list)

Products Pro Direct Support for Dynamics 365

Discount percent and discount description

50 percent The discount applies to the first purchase of Pro Direct Support for new customers.

SKUs/Offer ID

CSP

Offer display name	License agreement type	Secondary license type	SKU
Pro Direct Support for Dynamics 365 Operations promo	Corporate	NON-SPECIFIC	WP7-00003

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if desired.

Next steps/Learn more

Not applicable

Р Р 5 т New Dynamics 365 customers

End customer value prop

Customers will get access to Microsoft technicians who can assist them 1:1 on their Dynamics 365 cloud deployment project at affordable rates. This helps ensure that their deployment project is completed successfully.

Partner value prop

Provide your customers with a solution sale of the Dynamics 365 online service plus Pro Direct Support.

How it works

Customers can license the Dynamics 365 online service subscription, as well as purchase a Pro Direct Support service subscription at a 50% introductory price. They can then renew their Pro Direct Support subscription at regular prices if desired.

Dynamics 365 Business Central SMB OnPrem Transition promo

Promotion Summary

This promotion is specifically defined to provide a transition path for customers who wish to migrate their custom solutions to Business Central online over the next two to three years. It provides customers with a monthly online licensing equivalent to their existing annualized enhancement plan (EP) value and the ability to continue to use their on-premises solution while working with their partner to transition to online services throughout the offer term. Customers who enrol in this offer sign up for a one-year term with the option of renewing for three additional years.

Duration

September 1, 2021 to June 30, 2022

Geography

Worldwide

Promo type

CSP (on price list)

Products

Dynamics 365 Business Central, on-premises, Dynamics NAV, Dynamics GP, and Dynamics SL

Discount percent and discount description 60 percent

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SKUs/Offer ID

Customer eligibility

Must be active on DPL Enhancement Plan to qualify

End customer value prop

Customer receives the following benefits:

- Price point equal to EP renewal quote
- Dual use and downgrade rights to their current on-premises DPL product
- Monthly billing option (subject to CSP partner approval)
- Dynamics 365 Business Central (cloud) licenses when ready to migrate

Partner value prop

This promo will allow you to market effectively against Salesforce Essentials.

How it works

No-cost licenses will be provided via Microsoft Online Subscription Program (MOSP) promo codes. Customers must provide a credit card for identification purposes when redeeming the codes and request the offer within 60 days of licensing. You must submit your customer's CSP order confirmation to your Regional Operations Center (ROC). You must also ensure your customer's continued compliance throughout the year. Current PartnerSource Business Center (PSBC) partners will need to opt their customers out of auto-bill to prevent auto-renewal of the plan.

Next steps/Learn more

Business Central Resources | Microsoft Dynamics 365

License agreement type

Secondary license type

Material

Offer display name

Dynamics 365 Business Central Device SMB OnPrem Transition Promo	5b7b73ca-52b5-48c7-a80d-c84e1f60c883	Corporate	NON-SPECIFIC	10V-00008
Dynamics 365 Business Central Essentials SMB OnPrem Transition Promo	ac04b008-66eb-4e65-ad52-cdd4d2c52a01	Corporate	NON-SPECIFIC	1OT-00008
Dynamics 365 Business Central Premium SMB OnPrem Transition Promo	f67a7116-9627-45c2-b62e-836824c46a8f	Corporate	NON-SPECIFIC	1OR-00008
Dynamics 365 Business Central Team Members SMB OnPrem Transition Promo	dc909661-fb24-4ec4-827e-34429bf330d8	Corporate	NON-SPECIFIC	1OX-00008

Select header to return to calendar view

Offer ID

Advanced Communications promo in CSP and Web Direct

Promotion Summary This promotion of the CSP and Web Direct version of the upcoming Advanced Communications SKU aims to encourage adoption.

Duration November 1, 2020 to June 30, 2022

Geography Worldwide

Promo type CSP (on price list)

Products Advanced Communications

Discount percent and discount description 58 percent

Customer eligibility All customers

End customer value prop

docs.microsoft.com/microsoftteams/teams-add-on-licensing/advanced-communications

Partner value prop

Help your customers update their meeting options at a discounted price for a limited time.

How it works

Not applicable

Next steps/Learn more

docs.microsoft.com/microsoftteams/teams-add-on-licensing/advanced-communications

SKUs/Offer ID

Offer display name	License agreement type	Secondary license type	SKU
Advanced Communications Promo	Corporate	ADDON	1UC-00013

Business Voice share shift promo in CSP (33% without calling plan, 25% with calling plan)

Promotion Summary

This time-bound promotion of Business Voice in CSP and Web Direct will help drive adoption of Teams as Meetings solution and Voice. This is part of the COVID response share-shift campaign where we will be offering a series of promos on Voice (Audio Conf, Phone System, and Calling) and Advanced Meetings workload (Adv. Comm).

Duration

November 1, 2020 to June 30, 2022

Geography Worldwide, wherever the SKUs are available

Promo type Available to all partners in geos with Business Voice SKUs

Products Microsoft 365 Business Voice Microsoft 365 Business Voice (without Calling Plan)

Discount percent and discount description

33 percent; 25 percent 25 percent (USD) off Business Voice with Calling Plan; 33 percent (USD) off Business Voice without Calling Plan

Customer eligibility All customers in geos where Business Voice SKUs are available

End customer value prop Not applicable

Partner value prop This promo will allow you to market effectively against Salesforce Essentials.

How it works Not applicable

Next steps/Learn more Not applicable

SKUs/Offer ID

Offer display name	License agreement type	Secondary license type	SKU
Microsoft 365 Business Voice (US) Adoption Promo	Corporate	ADDON	PZW-00020
Microsoft 365 Business Voice (without calling plan) Adoption Promo	Corporate	ADDON	PZY-00016
Microsoft 365 Business Voice (without Calling Plan) for US Adoption Promo	Corporate	ADDON	PZY-00017

Advanced Communications promo

Promotion Summary

This promotion aims to encourage adoption of Advanced Communications. Originally launched for Enterprise customers in August 2020, the discount was updated to 58 percent in February 2021.

Duration August 1, 2020 to June 30, 2022

Geography Worldwide

Promo type EA/EAS (on price list)

Products Advanced Communications

Discount percent and discount description 58 percent

Customer eligibility All customers

End customer value prop Try advanced communications at a discounted price for a limited time.

Partner value prop Help your customers update their meeting options at a discounted price for a limited time.

Select header to return to calendar view

How it works Not applicable

SKUs/Offer ID

VL 1UC-00010

Next steps/Learn more

docs.microsoft.com/microsoftteams/teams-add-on-licensing/advanced-communications

Audio Conferencing offer

Promotion Summary Get Audio Conferencing free for new users for up to 12 months.

Duration October 1, 2020 to June 30, 2022

Geography Worldwide, where available

Promo type CSP

Products Audio Conferencing, Business Voice

Discount percent and discount description 100 percent—up to 12 months, free (<300 users)

Customer eligibility New customers

SKUs/Offer ID

End customer value prop This is an opportunity to try Audio Conferencing free for up to 12 months.

Partner value prop

Grow Microsoft 365 seats by enabling full Teams Meetings capabilities through the addition of free Audio Conferencing with net new customers.

How it works

See the FAQs at partner.microsoft.com/asset/collection/csp-offers-for-meetingsand-calling#

Next steps/Learn more

CSP offers (microsoft.com)

Offer display name	License agreement type	Secondary license type	SKU
Microsoft 365 Audio Conferencing Adoption Promo	Corporate	ADDON	TJ7-00023
Microsoft 365 Audio Conferencing for faculty Adoption Promo	Academic	ADDON	LJ9-00010
Microsoft 365 Audio Conferencing for GCC Adoption Promo	Government	ADDON	LK3-00006
Microsoft 365 Audio Conferencing for students Adoption Promo	Academic	ADDON	LJ9-00011

Select header to return to calendar view

Microsoft Viva promo

Promotion summary

Receive introductory pricing on Microsoft Viva, the new employee experience platform that brings together communications, knowledge, learning, resources, and insights in the flow of work.

Duration November 1, 2021 to April 30, 2022

Geography Worldwide

Promo type Modern Workplace

Products EA, EAS, CSP, Web Direct

Discount percent and discount description 25 percent

Customer eligibility Available to all customers

End customer value prop Receive introductory pricing on new product

SKUs/Offer ID

CSP price list

Partner value prop

Reduced pricing to help introduce new product to customers

How it works

Price promotion using a campaign ID in Partner Center, price list SKU, or from the microsoft.com site

Next steps/Learn more Employee Experience and Engagement | Microsoft Viva

CSP campaign Microsoft Viva Promo

Campaign ID 7874b283-f5ee-4acd-a6f5-0f2dc5610838

EΑ Viva Suite Per User Introductory Pricing

SKU IM3-00009

Microsoft.com Employee Experience and Engagement | Microsoft Viva

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Offer display name	Offer ID	License agreement type	Secondary license type	Material
Microsoft Viva	2d09b4fb-00dc-4b29-a12f-776991d54ea3	Corporate	NON-SPECIFIC	IM3-00005

Teams Rooms Standard and Premium 6-month promo

Promotion Summary

We're announcing a Microsoft Teams Rooms Standard and a Microsoft Teams Rooms Premium license price promo that has been added to the June Cloud Solution Provider (CSP) preview price list and will have general availability from July 1. This promo pricing will be valid for six months, from July 1 until December 31, 2021.

Duration

July 1, 2021 to December 31, 2021

Geography

Worldwide

Promo type

EA, CSP

Products

Microsoft Teams Rooms

Discount percent and discount description 30 percent

Customer eligibility

New customers and/or net new additional rooms for existing customers. Customers must enroll during the promo period. Promotional pricing applies for the remainder of the customer term (up to 12 months).

SKUs/Offer ID

Partner value prop

We are reducing the price for Microsoft Teams Rooms Standard and Microsoft Teams Rooms Premium licenses by offering an extra 30 percent discount that will enable partners to provide more value to customers and be more profitable and competitive. This is an opportunity for one-stop shopping for customers to purchase a bundled partner offer that includes Microsoft Teams Room licenses, partner value-add and managed services, and Microsoft Teams Rooms devices.

How it works

Create a bundled offer including the Microsoft Teams Rooms license, partner-managed services, and Microsoft Teams Rooms devices.

Next steps/Learn more

- Leverage the Microsoft Teams Partner Guide to develop your Meeting Rooms practice
- Register for the Microsoft Teams Rooms Sales and Technical Bootcamp

Segment	Includes Audio Conferencing?	Additional tags	SKU description	MTR Standard CSP SKU	MTR Premium CSP SKU
Corporate	Yes		Corporate w/Audio Conferencing	MQG-00003	6XB-00028
Corporate	Yes	US/CA only	Corporate w/Audio Conferencing (US/CA only)	MQG-00003	6XB-00029
Corporate	No		Corporate w/o Audio Conferencing	NSH-00003	6XI-00009
EDU – Faculty	Yes		EDU - FAC w/Audio Conferencing	MQJ-00002	6Y5-00033
EDU – Faculty	Yes	US/CA only	EDU - FAC w/Audio Conferencing (US/CA only)	MQJ-00002	6Y5-00034
EDU – Faculty	No		EDU - FAC w/o Audio Conferencing	NSJ-00002	6YD-00017
EDU – Student	Yes		EDU - STU w/Audio Conferencing	MQJ-00003	Premium has FAC SKUs only
EDU – Student	Yes	US/CA only	EDU - STU w/Audio Conferencing (US/CA only)	MQJ-00003	Premium has FAC SKUs only
EDU – Student	No		EDU - STU w/o Audio Conferencing	NSJ-00003	Premium has FAC SKUs only
Government (GCC)	Yes		Government (GCC) w/Audio Conferencing	MQH-00008	Prem. has not yet launched in GCC
Government (GCC)	Yes		Government (GCC) w/o Audio Conferencing	MQH-00009	Prem. has not yet launched in GCC

Segment	Includes Audio Conferencing?	SKU description	VL SKU - MTR Standard	VL SKU - MTR Premium	VL Step-up SKU
Corporate	Yes	Corporate w/Audio Conferencing	MQG-00004	6XB-00030	6XB-00031
Corporate	No	Corporate w/o Audio Conferencing	NSH-00004	6XI-00010	6XI-00012
EDU – Faculty	Yes	EDU - FAC w/Audio Conferencing	MQJ-00004	6Y5-00035	6Y5-00036
EDU – Faculty	No	EDU - FAC w/o Audio Conferencing	NSJ-00004	6YD-00019	6YD-00020
Government (GCC)	Yes	Government (GCC) w/ Audio Conferencing	MQH-00010	Prem. has not yet launched in GCC	N/A

Synapse new capabilities promo

Promotion Summary

Azure Synapse Analytics, an Azure service, launched the following new capabilities in December 2020:

- 1. Synapse Serverless SQL (also known as pay per query or SQL on demand): This is a pay-per-query capability where customers can query data stored in Azure Data Lake Storage.
- 2. Synapse Spark: This can be used to run Apache Spark jobs from Synapse. The promo offers a limited number of free quantities of Synapse Serverless SQL (up to 10 TB of data processing per month, which has a value of USD50/ month) querying per month and Synapse Spark (up to 120 vCore-hours per month, which is around USD20).

Duration

February 1, 2021 to December 31, 2021

Geography All Azure regions where the service is available

Promo type CSP, VL, Web Direct

Products Azure Synapse Analytics

Discount percent and discount description

100 percent Free quantities of Synapse Spark (up to USD20 per month) and Synapse Serverless SQL (up to USD50 per month)

Customer eligibility

Customers with Azure subscriptions

End customer value prop

Customers can try a free limited quantity of new capabilities for which we will provide step-by-step tutorials for free.

Partner value prop

Introduce existing Azure customers to new capabilities introduced in Synapse Analytics, for free for a limited time.

How it works

Customers sign up using their existing Azure subscriptions.

SKUs/Offer ID Not applicable

Next steps/Learn more Azure Synapse Analytics

Azure Virtual Desktop (AVD)

Promotion Summary

This promotion provides a 30 percent discount on D-series virtual machines (VMs) when used in conjunction with AVD service. The promo applies to the first three months of use for new AVD customers, and is accessible through Azure Portal across all channels.

Duration January 5, 2021 to December 31, 2022

Geography Worldwide

Promo type Discount on D-series VMs for new customers of AVD

Products D-series VMs when used with AVD

Discount percent and discount description 30 percent

Customer eligibility New AVD customers

End customer value prop Customers can try out the AVD service at a reduced price.

Partner value prop

This promo will help you attract small and medium businesses (SMBs) who are wary of trying out AVD, given Azure prices.

How it works

In the Azure Portal, customers who haven't used AVD before will have the option to activate the promotion. Once the promotion is launched, the customer's AVD will have attached VMs.

SKUs/Offer ID

Offer to be redeemed in Azure Portal by eligible customers.

Next steps/Learn more Windows Virtual Desktop offer What is Windows Virtual Desktop? Windows Virtual Desktop admin portal (Link to YouTube)

N and H Series promo (NVv1 extension for 3 months)

Promotion Summary Avail of discounts on the N and H series of Azure virtual machines (VMs).

Duration May 1, 2019 to December 31, 2021

Geography

All

Promo type All

Products NVv1, Hv1

Discount percent and discount description 56 percent discount for NCv1, 40 percent discount for NVv1 and Hv1 for on-demand and EA purchases

Customer eligibility Available to all customers

End customer value prop

Price performance value is aligned with how these offerings compare to the newer generation of graphics processing unit (GPU) and high-performance compute (HPC) VMs.

Partner value prop

Price performance value is aligned with how these offerings compare to the newer generation of GPU and HPC VMs.

How it works See the Azure pricing page for information on promo VMs.

SKUs/Offer ID Not applicable

Next steps/Learn more Pricing - Linux Virtual Machines | Microsoft Azure

Cybersecurity with Azure AD Premium Plan 2 for MSPs with DAP

Promotion Summary A free 12-month subscription of Azure AD Premium Plan 2 for partners in the Cloud Solution Provider (CSP) program with delegated administrative privileges

Duration October 1, 2021 to October 1, 2022

Geography Worldwide

Promo type

Products Azure Active Directory Premium P2

Discount percent and discount description 100 percent

Customer eligibility Partners in the CSP program with DAP

End customer value prop Increased security

Partner value prop Managed service providers can protect access to customer data. How it works

Sign up here and see Next steps/Learn more for more information.

SKUs/Offer ID Not applicable

Next steps/Learn more

partner.microsoft.com/resources/detail/cybersecurity-with-azure-ad-pdf

New commerce experience promotions



New commerce experience promotions: how-to guidance

Beginning in January 2022, a 5 percent discount on annual-term offers will be available on commercial seat-based offers in new commerce, and monthly term offers will be priced the same as annual term. Monthly term promotional pricing will be in effect through June 2022. Annual term promotional pricing will be in effect through March 2022; however, Microsoft reserves the right to extend annual term promotional pricing up to, and including, June 2022.

Offer details

Monthly offers (January– June 2022)	Annual offers (January– March 2022)
16.7% discount* vs. list price (to match legacy annual)	5% discount versus list price
Modern pro	ats per subscription omo via API nilable to all partners

* Discount is calculated as (promo price – list price) / list price. Promotions don't apply to nonprofit, academic, and government prices available in CSP. Monthly offers have a 20 percent premium over the equivalent annual offer.

Additional information

Purchase price and details:

- Promotional prices can be viewed using the Partner Center API or by viewing the promotion in the Partner Center catalog experience.
- Apply the percentage discount in the promotion details to list prices on the posted price list to determine the expected price.
- Purchased promotions can be found in the recon file after the purchase is billed.

Adding seats:

- Additional seats may be added during the promo period up to the maximum seat constraint (2400).
- Additional seats may be added following the promo period at the promo price up to the maximum seat constraint (2400).

Auto-renewal:

- Annual. At the end of a 12-month subscription, promotion renews into regular price, which includes any price increases that might have been announced.
- Monthly. Renews monthly at the promo price during promo term. Once promotion ends (June), subscription will renew into the regular SKU price, which will include price increases that went into effect during the promo period.

Promotional offers available in both legacy and new commerce

In addition to the new seat-based offers launching in January 2022, the following promotions available in legacy CSP were also made available in new commerce in October 2021. On the following pages, any products associated with these offers will be highlighted. These are annual offers.

- Advanced Communications promo
- Audio Conferencing offer
- Business Voice promo
- Dynamics AX Migration promo
- Dynamics Cloud Migration promo
- Pro Direct Support promo
- SMB OnPrem Transition promo

For new commerce, these offers can be viewed using the Partner Center API or by viewing the promotion in the Partner Center catalog experience. You can find additional details on these promotions in sections 2 and 3 of this guide.

For additional details on discovering, operationalizing, and verifying eligibility for new commerce promotions, see <u>Introduction: New commerce promotions</u> and <u>Operating Guide: New Commerce Experience for CSP Seat-Based Offers</u> (microsoft.com)

Summary of promotional offers

Annual offers

Microsoft 365 New Commerce Promotional Offer Annual

Dynamics 365 CRM New Commerce Promotional Offer Annual

Dynamics 365 ERP New Commerce Promotional Offer Annual

Dynamics 365 NAV New Commerce Promotional Offer Annual

Dynamics 365 MR New Commerce Promotional Offer Annual

Universal Print Windows E3 E5 Ent and VDA New Commerce Promotional Offer Annual

Power, Flow, AAD, AI, Intune, MCAS, Defender IN New Commerce Promotional Offer Annual

Monthly offers

Microsoft 365 New Commerce Promotional Offer Monthly

Dynamics 365 CRM New Commerce Promotional Offer Monthly

Dynamics 365 ERP New Commerce Promotional Offer Monthly

Dynamics 365 NAV New Commerce Promotional Offer Monthly

Dynamics 365 MR New Commerce Promotional Offer Monthly

Windows E3 Ent and VDA New Commerce Promotional Offer Monthly

Power, Flow, Al IN New Commerce Promotional Offer Monthly

Microsoft 365 New Commerce Promotional Offers

Annual offers

Advanced Communications	Microsoft Teams Rooms Standard
Advanced eDiscovery Storage (500GB)	Microsoft Teams Rooms Standard without Audio Conferencing
Business Apps	Office 365 Data Loss Prevention
Common Area Phone	Office 365 E1
Exchange Online (Plan 1)	Office 365 E3
Exchange Online (Plan 2)	Office 365 E5
Exchange Online Archiving for Exchange Online	Office 365 E5 without Audio Conferencing
Exchange Online Archiving for Exchange Server	Office 365 Extra File Storage
Exchange Online Kiosk	Office 365 F3
Exchange Online Protection	OneDrive for business (Plan 1)
Extra Graph Connector Capacity	OneDrive for business (Plan 2)
Microsoft 365 Apps for business	Power BI Pro
Microsoft 365 Apps for enterprise	Project Online Essentials
Extended Dial-out Minutes to USA/CAN	Project Plan 1
Microsoft 365 Audio Conferencing	Project Plan 3
Microsoft 365 Audio Conferencing	Project Plan 5
Microsoft 365 Business Basic	SharePoint (Plan 1)
Microsoft 365 Business Premium	SharePoint (Plan 2)
Microsoft 365 Business Standard	SharePoint Syntex
Microsoft 365 Business Starter	Skype for Business Plus CAL
Microsoft 365 Business Voice (without Calling Plan)	Teams Rooms Premium
Microsoft 365 Business Voice (without Calling Plan) for US	Teams Rooms Premium (USA/CAN)
Microsoft 365 Domestic and International Calling Plan	Teams Rooms Premium without Audio Conferencing
Microsoft 365 Domestic Calling Plan	Visio Plan 1
Microsoft 365 Domestic Calling Plan (120 min)	Visio Plan 2
Microsoft 365 Domestic Calling Plan (120 min) Microsoft 365 E3	Visio Plan 2 Microsoft 365 Business Voice (US)
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Microsoft 365 E3	Microsoft 365 Business Voice (US)
Microsoft 365 E3 Microsoft 365 E3 - Unattended License	Microsoft 365 Business Voice (US) 10-Year Audit Log Retention Add On
Microsoft 365 E3 Microsoft 365 E3 - Unattended License Microsoft 365 E5	Microsoft 365 Business Voice (US) 10-Year Audit Log Retention Add On Microsoft 365 Domestic Calling Plan
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Microsoft 365 E3 Microsoft 365 E3 - Unattended License Microsoft 365 E5 Microsoft 365 E5 without Audio Conferencing Microsoft 365 E5 compliance Microsoft 365 E5 Compliance Microsoft 365 E5 Information Protection and Governance Microsoft 365 E5 Information Protection and Governance Microsoft 365 E5 Insider Risk Management Microsoft 365 E5 Security Microsoft 365 F1 Microsoft 365 F3 Microsoft 365 F3	Microsoft 365 Business Voice (US)10-Year Audit Log Retention Add OnMicrosoft 365 Domestic Calling PlanMicrosoft 365 F5 Compliance Add-onMicrosoft 365 F5 Security + Compliance Add-onMicrosoft 365 F5 Security + Compliance Add-onMicrosoft 365 F5 Security Add-onMicrosoft Teams Calling Essentials for US and CanadaViva TopicsCompliance Manager Premium Assessment Add-OnUniversal Print volume add-on (500 jobs) - Microsoft 365Power BI Premium Per UserPower BI Premium Per User Add-On
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Microsoft 365 E3Microsoft 365 E3 - Unattended LicenseMicrosoft 365 E5Microsoft 365 E5 without Audio ConferencingMicrosoft 365 E5 ComplianceMicrosoft 365 E5 eDiscovery and AuditMicrosoft 365 E5 Information Protection and GovernanceMicrosoft 365 E5 Insider Risk ManagementMicrosoft 365 E5 SecurityMicrosoft 365 F3Microsoft 365 F3Microsoft 365 F3Microsoft 365 International Calling PlanMicrosoft 365 International Calling Plan (for SMB)Microsoft 365 Phone System	Microsoft 365 Business Voice (US)10-Year Audit Log Retention Add OnMicrosoft 365 Domestic Calling PlanMicrosoft 365 F5 Compliance Add-onMicrosoft 365 F5 Security + Compliance Add-onMicrosoft 365 F5 Security + Compliance Add-onMicrosoft 365 F5 Security Add-onMicrosoft Teams Calling Essentials for US and CanadaViva TopicsCompliance Manager Premium Assessment Add-OnUniversal Print volume add-on (500 jobs) - Microsoft 365Power BI Premium Per UserPower BI Premium Per User Add-OnSchedulerMicrosoft 365 Business Voice
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Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Microsoft 365 New Commerce Promotional Offers

Monthly offers

Microsoft 365 Apps for business
Microsoft 365 Apps for enterprise
Microsoft 365 Business Basic
Microsoft 365 Business Premium
Microsoft 365 Business Standard
Microsoft 365 E3
Microsoft 365 E3 - Unattended License
Microsoft 365 E5
Microsoft 365 E5 without Audio Conferencing
Microsoft 365 F1
Microsoft 365 F3
Office 365 E1
Office 365 E3
Office 365 E5
Office 365 E5 without Audio Conferencing
Office 365 F3
Power BI Pro
Visio Plan 1
Visio Plan 2

Power BI Premium Per User

Power BI Premium Per User Add-On

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 CRM New Commerce Promotional Offers

Annual offers

Common Data Service Database Capacity	Dynamics 365 Marketing Addnl Contacts Tier 3
Common Data Service File Capacity	Dynamics 365 Marketing Addnl Contacts Tier 4
Common Data Service Log Capacity	Dynamics 365 Marketing Addnl Contacts Tier 5
Dynamics 365 Customer Insights	Dynamics 365 Marketing Attach
Dynamics 365 Customer Insights Addnl Profiles	Dynamics 365 Sales Enterprise Attach to Qualifying Dynamics 365 Base Offer
Dynamics 365 Customer Insights Attach	Dynamics 365 Sales Enterprise Edition
Dynamics 365 Customer Voice USL	Dynamics 365 Sales Enterprise Edition
Dynamics 365 Plan - Unified Operations Sandbox Tier 2:Standard Acceptance Testing	Dynamics 365 Sales Professional
Dynamics 365 Plan - Unified Operations Sandbox Tier 3: Premier Acceptance Testing	Dynamics 365 Sales Professional Attach to Qualifying Dynamics 365 Base Offer
Dynamics 365 Plan - Unified Operations Sandbox Tier 4:Standard Performance Testing	Dynamics 365 Sales Insights
Dynamics 365 Plan - Unified Operations Sandbox Tier 5: Premier Performance Testing	Dynamics 365 Sales Premium
Dynamics 365 Call Intelligence AddOn	Dynamics 365 Team Members
Dynamics 365 Customer Service Chat	Power Virtual Agent
Dynamics 365 Customer Service Digital Messaging add-on	Power Virtual Agent User License
Dynamics 365 Customer Service Enterprise	Dynamics 365 Customer Voice
Dynamics 365 Customer Service Enterprise Attach to Qualifying Dynamics 365 Base Offer	Dynamics 365 Customer Voice Additional Responses
Dynamics 365 Customer Service Enterprise	Dynamics 365 Customer Service unified routing add-on
Dynamics 365 Customer Service Professional	Dynamics 365 Marketing Interactions Add on pack: Tier 1
Dynamics 365 Customer Service Professional Attach to Qualifying Dynamics 365 Base Offer	
Dynamics 365 Field Service	
Dynamics 365 Field Service Attach to Qualifying Dynamics 365 Base Offer	
Dynamics 365 Field Service	
Dynamics 365 Field Service - Resource Scheduling Optimization	
Dynamics 365 Marketing	
Dynamics 365 Marketing Additional Application	
Dynamics 365 Marketing Additional Non-Prod Application	
Dynamics 365 Marketing Addnl Contacts Tier 1	
Dynamics 365 Marketing Addnl Contacts Tier 1 for CE Plan	
Dynamics 365 Marketing Addnl Contacts Tier 2	

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 CRM New Commerce Promotional Offers

Monthly offers

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Common Data Service Database Capacity	Dynamics 365 Marketing Addnl Contacts Tier 3
Common Data Service File Capacity	Dynamics 365 Marketing Addnl Contacts Tier 4
Common Data Service Log Capacity	Dynamics 365 Marketing Addnl Contacts Tier 5
Dynamics 365 Customer Insights	Dynamics 365 Marketing Attach
Dynamics 365 Customer Insights Addnl Profiles	Dynamics 365 Sales Enterprise Attach to Qualifying Dynamics 365 Base Offer
Dynamics 365 Customer Insights Attach	Dynamics 365 Sales Enterprise Edition
Dynamics 365 Customer Voice USL	Dynamics 365 Sales Enterprise Edition
Dynamics 365 Plan - Unified Operations Sandbox Tier 2:Standard Acceptance Testing	Dynamics 365 Sales Professional
Dynamics 365 Plan - Unified Operations Sandbox Tier 3: Premier Acceptance Testing	Dynamics 365 Sales Professional Attach to Qualifying Dynamics 365 Base Offer
Dynamics 365 Plan - Unified Operations Sandbox Tier 4:Standard Performance Testing	Dynamics 365 Sales Insights
Dynamics 365 Plan - Unified Operations Sandbox Tier 5: Premier Performance Testing	Dynamics 365 Sales Premium
Dynamics 365 Call Intelligence AddOn	Dynamics 365 Team Members
Dynamics 365 Customer Service Chat	Power Virtual Agent
Dynamics 365 Customer Service Digital Messaging add-on	Power Virtual Agent User License
Dynamics 365 Customer Service Enterprise	Dynamics 365 Customer Voice
Dynamics 365 Customer Service Enterprise Attach to Qualifying Dynamics 365 Base Offer	Dynamics 365 Customer Voice Additional Responses
Dynamics 365 Customer Service Enterprise	Dynamics 365 Customer Service unified routing add-on
Dynamics 365 Customer Service Professional	Dynamics 365 Marketing Interactions Add on pack: Tier 1
Dynamics 365 Customer Service Professional Attach to Qualifying Dynamics 365 Base Offer	
Dynamics 365 Field Service	
Dynamics 365 Field Service Attach to Qualifying Dynamics 365 Base Offer	
Dynamics 365 Field Service	
Dynamics 365 Field Service - Resource Scheduling Optimization	
Dynamics 365 Marketing	
Dynamics 365 Marketing Additional Application	
Dynamics 365 Marketing Additional Non-Prod Application	
Dynamics 365 Marketing Addnl Contacts Tier 1	
Dynamics 365 Marketing Addnl Contacts Tier 1 for CE Plan	
Dynamics 365 Marketing Addnl Contacts Tier 2	

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 ERP New Commerce Promotional Offers

Annual offers

Asset Management Addl Assets Dynamics Dynamics 365 for Finance Dynamics Dynamics 365 for Operations, Enterprise Edition - Additional Database Storage Dynamics Dynamics 365 for Operations, Enterprise Edition - Additional Database Storage Dynamics Dynamics 365 for Operations, Enterprise Edition - Additional File Storage Dynamics Dynamics 365 for Commerce Dynamics Dynamics 365 for Supply Chain Management Dynamics Dynamics 365 for Supply Chain Management Dynamics Dynamics 365 Fraud Protection Account Protection Addon Dynamics Dynamics 365 Fraud Protection Loss Prevention Dynamics Dynamics 365 Fraud Protection Durchase Protection Addon Dynamics Dynamics 365 Fraud Protection Durchase Protection Dynamics Dynamics 365 Fraud Protection Purchase Protection Addon Dynamics
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Dynamics 365 Commerce Ratings and Reviews Dynamic Dynamics 365 Commerce Recommendations Dynamic
Dynamics 365 Commerce Recommendations Dynamic
Dynamics 365 Commerce Scale Unit Basic - Cloud Standard
Dynamics 365 Commerce Scale Unit Premium - Cloud Standard
Dynamics 365 Commerce Scale Unit Standard - Cloud Electronic
Dynamics 365 IoT Intelligence Additional Machines Dynamic
Dynamics 365 IoT Intelligence Scenario Dynamic
Dynamics AX Professional Direct Support
Basic Cloud Scale Unit add-in for Dynamics 365 Supply Chain Management
Basic Cloud Scale Unit Overage
Dynamics 365 e-Commerce Tier 1 Band 1

365 e-Commerce Tier 1 Band 1 Overage 365 e-Commerce Tier 1 Band 2 365 e-Commerce Tier 1 Band 2 Overage 365 e-Commerce Tier 1 Band 3 365 e-Commerce Tier 1 Band 3 Overage 365 e-Commerce Tier 1 Band 4 365 e-Commerce Tier 1 Band 4 Overage 365 e-Commerce Tier 1 Band 5 365 e-Commerce Tier 1 Band 5 Overage 365 e-Commerce Tier 1 Band 6 365 e-Commerce Tier 1 Band 6 Overage 365 e-Commerce Tier 2 Band 1 365 e-Commerce Tier 2 Band 1 Overage 365 e-Commerce Tier 2 Band 2 365 e-Commerce Tier 2 Band 2 Overage 365 e-Commerce Tier 2 Band 3 365 e-Commerce Tier 2 Band 3 Overage 365 e-Commerce Tier 2 Band 4 365 e-Commerce Tier 2 Band 4 Overage 365 e-Commerce Tier 2 Band 5 365 e-Commerce Tier 2 Band 5 Overage 365 e-Commerce Tier 2 Band 6 365 e-Commerce Tier 2 Band 6 Overage 365 e-Commerce Tier 3 Band 1 365 e-Commerce Tier 3 Band 1 Overage 365 e-Commerce Tier 3 Band 2 365 e-Commerce Tier 3 Band 2 Overage 365 e-Commerce Tier 3 Band 3 365 e-Commerce Tier 3 Band 3 Overage 365 e-Commerce Tier 3 Band 4 365 e-Commerce Tier 3 Band 4 Overage 365 e-Commerce Tier 3 Band 5 365 e-Commerce Tier 3 Band 5 Overage 365 e-Commerce Tier 3 Band 6 365 e-Commerce Tier 3 Band 6 Overage Cloud Scale Unit add-in for Dynamics 365 Supply Chain Management Cloud Scale Unit Overage Invoicing Add-on for Dynamics 365 365 Intelligent Order Management 365 Intelligent Order Management USL

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 ERP New Commerce Promotional Offers

Monthly offers

Asset Management Addl Assets	Dynamics 365 e-Commo
Dynamics 365 for Finance	Dynamics 365 e-Commo
Dynamics 365 for Finance Attach to Qualifying Dynamics 365 Base Offer	Dynamics 365 e-Commo
Dynamics 365 for Operations, Enterprise Edition - Additional Database Storage	Dynamics 365 e-Commo
Dynamics 365 for Operations, Enterprise Edition - Additional File Storage	Dynamics 365 e-Commo
Dynamics 365 for Commerce	Dynamics 365 e-Comm
Dynamics 365 for Commerce Attach to Qualifying Dynamics 365 Base Offer	Dynamics 365 e-Comm
Dynamics 365 for Supply Chain Management	Dynamics 365 e-Comm
Dynamics 365 for Supply Chain Management Attach to Qualifying Dynamics 365 Base Offer	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Account Protection	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Account Protection Addon	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Account Protection Addon	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Loss Prevention	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Loss Prevention Addon	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Loss Prevention Addon	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Purchase Protection	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Purchase Protection Addon	Dynamics 365 e-Comm
Dynamics 365 Fraud Protection Purchase Protection Addon	Dynamics 365 e-Comm
Dynamics 365 Human Resources	Dynamics 365 e-Comm
Dynamics 365 Human Resources Attach to Qualifying Dynamics 365 Base Offer	Dynamics 365 e-Comm
Dynamics 365 Human Resources Sandbox	Dynamics 365 e-Comm
Dynamics 365 Human Resources Self Service	Dynamics 365 e-Comm
Dynamics365 for Operations Activity	Dynamics 365 e-Comm
Dynamics 365 Unified Operations - Database Capacity	Dynamics 365 e-Comm
Dynamics 365 for Operations Devices	Dynamics 365 e-Comm
Dynamics 365 Unified Operations - File Capacity	Dynamics 365 e-Comm
Dynamics 365 Operations Order Lines Add-On	Dynamics 365 e-Comm
Dynamics 365 for Operations, Enterprise Edition - Sandbox Tier 2:Standard Acceptance Testing	Dynamics 365 e-Comm
Dynamics 365 for Operations, Enterprise Edition - Sandbox Tier 3:Premier Acceptance Testing	Dynamics 365 e-Comm
Dynamics 365 for Operations, Enterprise Edition - Sandbox Tier 4:Standard Performance Testing	Dynamics 365 e-Comm
Dynamics 365 for Operations, Enterprise Edition - Sandbox Tier 5:Premier Performance Testing	Dynamics 365 e-Comm
Dynamics 365 Project Operations	Dynamics 365 e-Comm
Dynamics 365 Project Operations Attach	Dynamics 365 e-Comm
Dynamics 365 Commerce Ratings and Reviews	Dynamics 365 e-Comm
Dynamics 365 Commerce Recommendations	Dynamics 365 e-Comm
Dynamics 365 Commerce Scale Unit Basic - Cloud	Standard Cloud Scale U
Dynamics 365 Commerce Scale Unit Premium - Cloud	Standard Cloud Scale U
Dynamics 365 Commerce Scale Unit Standard - Cloud	Electronic Invoicing Add
Dynamics 365 IoT Intelligence Additional Machines	Dynamics 365 Intelliger
Dynamics 365 IoT Intelligence Scenario	Dynamics 365 Intelliger
Dynamics AX Professional Direct Support	1
Basic Cloud Scale Unit add-in for Dynamics 365 Supply Chain Management	
Basic Cloud Scale Unit Overage	
Dynamics 365 e-Commerce Tier 1 Band 1	

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Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 NAV New Commerce Promotional Offers

Annual offers

Dynamics 365 Business Central Additional Environment Addon
Dynamics 365 Business Central Database Capacity
Dynamics 365 Business Central Device
Dynamics 365 Business Central Essentials
Dynamics 365 Business Central External Accountant
Dynamics 365 Business Central Premium
Dynamics 365 Business Central Team Member
Dynamics 365 Business Central Database Capacity 100GB
Dynamics 365 Business Central Database Capacity Overage

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 NAV New Commerce Promotional Offers

Monthly offers

Dynamics 365 Business Central Additional Environment Addon
Dynamics 365 Business Central Database Capacity
Dynamics 365 Business Central Device
Dynamics 365 Business Central Essentials
Dynamics 365 Business Central External Accountant
Dynamics 365 Business Central Premium
Dynamics 365 Business Central Team Member
Dynamics 365 Business Central Database Capacity 100GB
Dynamics 365 Business Central Database Capacity Overage

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 MR New Commerce Promotional Offers

Annual offers

Dynamics 365 Guides

Dynamics 365 Remote Assist

Dynamics 365 Remote Assist Attach

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Dynamics 365 MR New Commerce Promotional Offers

Monthly offers

Dynamics 365 Guides

Dynamics 365 Remote Assist

Dynamics 365 Remote Assist Attach

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Universal Print Windows E3 E5 Ent and VDA New Commerce Promotional Offers

Annual offers

Windows 10 Enterprise E3 Windows 10 Enterprise E3 VDA Windows 10 Enterprise E5 Universal Print Universal Print volume add-on (500 jobs) - Windows Universal Print Additional Capacity

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Universal Print Windows E3 E5 Ent and VDA New Commerce Promotional Offers

Monthly offers

Windows 10 Enterprise E3

Windows 10 Enterprise E3 VDA

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Power, Flow, AAD, AI, Intune, MCAS, Defender IN New Commerce Promotional Offers

Annual offers

Al Builder Capacity add-on	PowerApps and Flow capacity add-on
Azure Active Directory Premium P1	PowerApps per app plan
Azure Active Directory Premium P2	PowerApps per user plan
Azure Information Protection Premium P1	PowerApps Portals login capacity add-on
Enterprise Mobility + Security E3	PowerApps Portals login capacity add-on Tier 2 (10 unit min)
Enterprise Mobility + Security E5	PowerApps Portals login capacity add-on Tier 3 (50 unit min)
Power Automate per user plan	PowerApps Portals page view capacity add-on
Microsoft Cloud App Security	Power Automate per user with attended RPA plan
Microsoft Defender for Identity	
Microsoft Intune Device	
Intune	
Intune Extra Storage	
Power Automate per flow plan	
Power Automate per user with attended RPA plan	
Power Automate unattended RPA add-on	
Power BI Premium P1	
Power BI Premium P2	
Power BI Premium P3	
Power BI Premium P4	
Power BI Premium P5	

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List

Power, Flow, AAD, AI, Intune, MCAS, Defender IN New Commerce Promotional Offers

Monthly offers

Al Builder Capacity add-on
Power Automate per user plan
Power Automate per flow plan
Power Automate per user with attended RPA plan
Power Automate unattended RPA add-on
Power BI Premium P1
Power BI Premium P2
Power BI Premium P3
Power BI Premium P4
Power BI Premium P5
PowerApps and Flow capacity add-on
PowerApps per app plan
PowerApps per user plan
PowerApps Portals login capacity add-on
PowerApps Portals login capacity add-on Tier 2 (10 unit min)
PowerApps Portals login capacity add-on Tier 3 (50 unit min)
PowerApps Portals page view capacity add-on
Power Automate per user with attended RPA plan

Promotions highlighted in bold apply to both legacy and NCE.

Select header to return to New Commerce Promo List